

Distressed Acquisitions. Turnaround Advisory.  
Interim Executive. CRO. Corporate Finance.  
Lending.

### Spotlight: Search for Hemp Companies

Our client is seeking a corporate transaction for its hemp extraction company, that may include a sale of assets or shares, an acquisition, merger or similar, intended to improve shareholder value and to create a platform suitable for a roll-up in the industry.

Interested parties should contact Sinclair Range. At our discretion, a non-disclosure and non-solicitation agreement will be sent to you for execution. Following receipt of the executed NDA, Sinclair Range will be available for discussion and limited due diligence disclosure with a view to defining the structure of a possible combination.

### Sinclair Range Private Dinner

The guest list is set for the next Sinclair Range Private Dinner to be held in Toronto on May 10.

If you're part of this event, we look forward to seeing you at Opus Restaurant!



### Welcome Tracy!

Tracy has joined us as a Summer Intern in Toronto, starting May 1. This summer, Tracy will learn and help with the M&A and financing processes and financial models.

We want to thank everyone who applied and especially those that dedicated precious time during their exam preparations to interview with us.

### Due Diligence

In this most popular and studied Episode of The Winning Momentum Podcast in quite some time, Scott presents a layered approach to help anyone think about due diligence. Note: this episode is not intended for professionals in the space, such as accountants and lawyers, but rather for investors, executives, owner managers and similar market participants.

Many people think of due diligence as an exercise in finding what's wrong with a deal so they can reject it. They are searching for red flags.

Instead, think of due diligence as a process of evaluating whether a deal makes sense for you, assuming everything you're told is true. Next, work to identify, quantify and mitigate risks. That should be the end product of due diligence.



### Capital Raises

We are getting very busy in 2023 assisting clients with their capital needs in the US and Canada. We are extremely honored to be trusted with these important mandates.

Here are 5 reasons you should hire Sinclair Range when searching for business capital:

- 1. Experience.** Scott Sinclair, President of Sinclair Range, has led or participated in over \$27 Billion in corporate transactions. Every client of Sinclair Range receives the direct attention of Scott.
- 2. Reputation.** Sinclair Range is a leading brand for corporate finance transactions, particularly in difficult and troubled situations. No lender has ever lost a dollar on a financing initiated or led by Sinclair Range.
- 3. Independence.** Sinclair Range can act as an advisor to your business, completely independent from specific lenders and without 'buy side' compensation.
- 4. International.** As capital markets tighten, businesses need to get creative and expand their search beyond the typical capital providers. Sinclair Range has closed transactions in over 25 countries and maintains active relationships in many of those jurisdictions.
- 5. Process.** Difficult markets and difficult situations require a different process. Sinclair Range succeeds because it is able to distill complex messages into a simple, understandable story that is of interest to the targeted capital providers.

### The Business of Sinclair Range

Sinclair Range buys, lends and consults to troubled businesses with a view to saving jobs and rescuing and increasing shareholder value.

In addition to the advisory business of Sinclair Range in the US and Canada, our operations include:

- Ekip Innovations, a wholly owned subsidiary, is a Quebec based Tier 1 and 2 automotive manufacturer
- Globex Extraction Services, is a processor of hemp biomass located in Colorado
- Novanni Stainless, a wholly owned subsidiary, is an Ontario based manufacturer of stainless steel sinks
- Roofers World, a wholly owned subsidiary, is an Ontario based manufacturer of tools for the roofing industry

### About Us

We exist to help businesses transition - businesses going through a period of high growth, struggling with under-performing operations or in financial difficulty.

We consider ourselves a rapid response professional team, uniquely capable of dropping into difficult situations to make positive change.

### We define success as saving jobs.

#### Acquisition

We invest to acquire control or significant influence in troubled businesses and assets located in the United States and Canada. We are industry agnostic.

#### Advisory

We are hired to actively assist existing management teams facing tough challenges. We combine financial, operational and banking expertise into a single seamless service package, focused on:

- ✓ Turnaround Advisory
- ✓ Interim Executive
- ✓ CRO
- ✓ Distressed Mergers & Acquisitions
- ✓ Corporate Finance

#### Lending

In limited circumstances, we provide financing solutions to small businesses unable to access traditional bank financing. We are creative and quick and can couple financing solutions with advisory services and/or a plan to acquire the business. We consider:

- ✓ Turnaround Lending
- ✓ Bridge Loans
- ✓ DIP Financing
- ✓ Operating Capital
- ✓ Receivable and Inventory Solutions

### Partner

Want to partner with us on one or multiple transactions?  
Feel free to contact us to discuss.

### Contact us

To learn more about Sinclair Range, please visit us at [SinclairRange.com](https://SinclairRange.com)  
Have a specific enquiry or opportunity? Email Ashley:  
[akerrigan@sinclairrange.com](mailto:akerrigan@sinclairrange.com)



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